



This proposal is designed to be presented to your Board of Directors or Senior Leadership Team. It frames the **£27,195** investment not as an "IT cost," but as a strategic risk-mitigation initiative that protects the company's bottom line and operational continuity in the 2026 threat landscape.

To: The Board of Directors

From: [Your Name/Title]

Date: March 24, 2026

Subject: Proposal for Strategic Cyber Resilience Initiative (BJSL Training Roadmap)

1. Executive Summary

In the first quarter of 2026, the UK cyber threat landscape has shifted significantly. With 93% of UK businesses reporting critical cyber incidents this year and the average recovery cost reaching **£2.5 million**, our current "defensive-only" posture is no longer sufficient.

I am proposing a structured, 6-month "Stepping Stone" training program in partnership with **BJSL Training Ltd.** This initiative will move our organization from a state of vulnerability to a state of **Human Resilience**, targeting a **70% reduction** in employee-related security risks.

2. The 2026 Threat Landscape: Why Now?

The emergence of "Agentic AI" and hyper-realistic deepfakes has fundamentally changed how we are attacked. Traditional security software is struggling to keep pace with:

- **AI-Driven Social Engineering:** Phishing attacks are now contextually aware and perfectly localized, bypassing standard email filters.
- **Machine Identity Theft:** Attackers are targeting our cloud permissions and automated service accounts.
- **The Cost of Inaction:** Recent data shows that for every £1 invested in high-quality security training, organizations see a **3x to 7x return** in avoided losses.

3. The "Stepping Stone" Strategy

We will not simply "buy a course." We will build a culture of security through five targeted tiers:

1. **Foundational Awareness (All Staff):** Training our entire workforce to recognize 2026-era social engineering and deepfakes.
2. **Infrastructure Hardening (IT Team):** Upskilling our technical staff to global standards (CompTIA Security+) to ensure our systems are "secure by design."
3. **Cloud Sovereignty (Cloud Leads):** Securing our hybrid-cloud landscape against misconfigurations and identity-based attacks.

4. **Offensive Validation (Security Ops):** Training our specialists in the "hacker mindset" to find and patch vulnerabilities before criminals do.
5. **Strategic Governance (Leadership):** Ensuring our security program is managed with an ROI-focused, business-first perspective.

4. Proposed Budget & ROI Analysis

The total investment for a 20-person pilot cohort is **£27,195**.

Category	Investment	Key Benefit
Workforce Awareness	£7,425	Estimated 80% reduction in successful phishing attempts.
Technical Core	£8,985	Reduced reliance on expensive external security consultants.
Specialized/Strategy	£10,785	Alignment with GDPR, DORA, and insurance requirements.
TOTAL	£27,195	Payback Period: Less than 12 months

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Risk Reduction vs. Cost: A single disruptive breach in 2026 costs an average of **£1,600 per employee** in lost productivity alone. This training pays for itself if it prevents even a minor incident involving just 17% of our workforce.

5. Why BJSI.uk?

We have selected BJSI due to their **Live, Instructor-Led** methodology. Unlike passive video platforms, BJSI provides:

- **AI-Integrated Curriculum:** Their CEH v13 and Security+ modules are updated for 2026 threats.
- **90%+ Exam Pass Rates:** Ensuring our investment results in certified internal expertise.
- **Post-Training Support:** Direct e-access to instructors for real-world troubleshooting.

6. Recommendation

I recommend that the Board approves the full **£27,195** investment to begin Tier 1 training in April 2026. This will ensure our "Human Firewall" is in place before the anticipated surge in holiday-season AI-phishing campaigns.

[Your Signature]

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